



Maj. Gen. (Ret) Bruce K. Scott

Senior Advisor

Maj. Gen. Bruce Scott joins Dawson & Associates with more than 25 years of achievement in military construction, force structure and military sales.

Bruce's service includes commanding operations in Central Europe and across the U.S. While a Brigadier General, he served for two years as Commanding General, South Pacific Division, having responsibility for all military construction and civil works in the western United States (annual operating budget: \$3+ billion). This service included overseeing construction, inland waterway operations, and environmental clean-up.

As a Brigadier General, Bruce was appointed Deputy Director (Strategy, Plans and Policy) for the Army's Quadrennial Defense Review team. He was responsible for the formulation of long-term strategy, force structure, and long-range planning.

In 1994, the U.S. Army recognized Bruce's exceptional service, promoting him to General, the youngest Army General in more than 25 years. In 1997, he became the Army's youngest Major General.

After retiring from active duty service, Bruce worked for nine years as a Vice President at ITT Defense, leading the company's international marketing and business development section. He oversaw a nearly 900 percent growth in the value of ITT's international orders.

Other Experience

- Chief Congressional Liaison for the Secretary of the Army with responsibility for managing the Army's Congressional activity
- Demonstrated success and expertise in international defense marketing
- Formerly commanded the U.S. Army Foreign Military Sales operations, overseeing program values of more than \$50 billion
- Led the successful reform of U.S. export licensing policies

Education

MPA, Harvard University
Master's Equivalent, University of
Freiburg (Germany)
United States Military Academy at
West Point

Memberships & Citations

Graduate of the U.S. Army's
Command and General Staff
College, Army War College,
Harvard Senior National Security
Executive Program
Green Belt Certification in Six
Sigma

Twice awarded the Army
Distinguished Service Award
White House Fellow

Contact

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